Cash: Cash Acceleration Strategies (CASh)



	Cash Conversion Cycle (CCC)			\
A	C			
Sales Cycle	Delivery Cycle	Billing & Payment Cycle		
В				
Make/Production & Inventory Cycle		Shorten Cycle Times	Eliminate Mistakes	Improve Business Model & P/L
A Ways to improve your Sales C	Cycle			
1				
2				
3				
4				
5				
B Ways to improve your Make/F	Production & Inventory Cycle			
1	, o,			
2				
3				
4				
5				
		·		
C Ways to improve your Deliver	y Cycle			
1				
2				
3				
4				
5				
Ways to improve your Billing of the second sec	& Payment Cycle			
1				
2				
3				
4				
5				