Strategy: One-Page Strategic Plan

Organization Name:

imployees	Customers	Sharel	nolders
·			
•	5		
CORE VALUES/BELIEFS (Should/Shouldn't)	PURPOSE (Why)	TARGETS (3-5 YRS.) (Where)	GOALS (1 YR.) (What)
		Future Date	Yr. Ending
		Revenues	Revenues
		Profit	Profit
		Mkt. Cap./Cash	Mkt. Cap.
		Sandbox	Gross Margin
			Cash
			A/R Days
			Inv. Days
			Rev./Emp.
	Actions To Live Values, Purposes, BHAG®	Key Thrusts/Capabilities 3-5 Year Priorities	Key Initiatives Annual Priorities
	1	1	1
	2	2	2
	3	3	3
	4	4	4
	5	5	5
	Profit/X	Brand Promise KPIs	Critical #: People or B/S
			Between green and red
	BHAG®	Brand Promises	Critical #: Process or P/L
			Between green and red
trengths/Core Competence	cies	Weaknesses	
		1	

Your Name: Date:



Process (Productivity Drivers)				
Make/Buy	Sell	Record Keeping		
1	1	1		

2	2	2
3.	3.	3.

ACTIONS (QTR) (How)	THEME (Qtr./Annual)	YOUR ACCOUNTABILITY (Who/When)
Qtr. # Revenues Profit	Deadline Measurable Target/Critical #	Your KPIs Goal
Mkt. Cap. Gross Margin Cash A/R Days Inv. Days	Theme Name	3
Rev./Emp. Rocks Quarterly Priorities Who 1 2 3 4 5	Scoreboard Design Describe and/or sketch your design in this space	Your Quarterly Priorities Due 1 2 3 4 5
Critical #: People or B/S Between green and red	Celebration	Critical #: People or B/S Between green and red
Critical #: Process or P/L Between green and red	Reward	Critical #: Process or P/L Between green and red

Trends

1.	4.

2. ______ 5. ____